

Hanoi, June 11th, 2020

No.: 08/2020/ TTr – HDQT

SUBMISSION TO ANNUAL GENERAL MEETING OF SHAREHOLDERS

(Re: 2019 Profit Distribution and 2020 profit distribution plan)

To: General Meeting of Shareholders Bao Viet Securities Company

Pursuant to:

- *Laws on Enterprise No.68/2014/QH13 dated November 26, 2014;*
- *The 10th amendment of Bao Viet Securities Joint Stock Company’s Charter;*
- *Bao Viet Securities Joint Stock Company’s Internal Regulations on corporate governance,*

The Board of Directors (“**BOD**”) of Bao Viet Securities Joint Stock Company (“**BVSC**”) hereby submits to the General Shareholders’ Meeting (“**AGM**”) the following 2019 Profit Distribution and 2020 profit distribution plan:

1. 2019 Profit Distribution

According to Decision 5 of Resolution No. 01/2019/NQ-DHCD dated June 20th, 2019 of 2019 AGM and 2019 audited financial statements,

BOD hereby submits to AGM the following profit distribution plan of FY 2019:

Unit: VND

No.	Items	2019 Plan	2018 Realized	Realized / Plan ratio
1	Realized profit after tax	126,000,000,000	127,930,066,505	102%
2	Additional reserves	12,600,000,000	12,793,006,651	102%
2.1	<i>Additional compulsory reserve (5% of profit after tax)</i>	<i>6,300,000,000</i>	<i>6,396,503,325</i>	<i>102%</i>
2.2	<i>Financial contingency and operational risk reserve (5% of profit after tax)</i>	<i>6,300,000,000</i>	<i>6,396,503,325</i>	<i>102%</i>
3	Distributable profit: (3) = (1)- (2)	113,400,000,000	115,137,059,855	102%
4	Total proposed distributable profit according to GMS: (4) = (4.1+4.2+4.3)	82,406,145,000	82,562,480,387	100%
4.1	<i>Dividend (10% par value of shares)</i>	<i>72,200,145,000</i>	<i>72,200,145,000</i>	<i>100%</i>
4.2	<i>Bonus and welfare fund (5% on remaining distributable profit)</i>	<i>5,670,000,000</i>	<i>5,756,852,993</i>	<i>102%</i>
4.3	<i>Bonus for Board of Management (1% on remaining distributable</i>	<i>1,134,000,000</i>	<i>1,151,370,599</i>	<i>102%</i>

	<i>profit)</i>			
4.4	<i>Fund for the celebration of Company's 20th anniversary</i>	3,402,000,000	2,168,550,000	64%
5	Remaining profit ((5)=(3)-(4))	30,993,855,000	33,860,141,263	109%

2. 2020 Profit Distribution Plan:

Based on the current laws and the Company's 2020 business plan, the Board of Directors submits to AGM the plan to distribute 2020 after-tax profit for approval as follows:

2.1 Compulsory reserve funds as prescribed by law, including:

- 5% of profit-after tax for additional compulsory reserve
- 5% of profit-after tax for financial contingency and operational risk reserve.

2.2 Dividend payment – 8% in cash of par value.

2.3 Bonus and Welfare fund – 5% of distributable profit after tax.

2.4 Management Bonus (*BOD, Supervisory Board, Secretary, Board of Management*): 1% of distributable profit after tax if BVSC fulfills 100% of its after-tax-profit target approved by 2020 AGM.

2.5 Remaining profit after tax: The remaining after-tax profit after making reserves for funds and bonus for Board of Management in Section 2.1, 2.2, 2.3, and 2.4 above.

For the General Shareholders' Meeting consideration and approval.

**ON BEHALF OF BOARD OF DIRECTORS
CHAIRMAN**

Recipients:

- *As mentioned above;*
- *Archives, Secretariat.*

NGUYEN HONG TUAN