

CÔNG TY CỔ PHẦN FPT
FPT CORPORATION

CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập - Tự do - Hạnh phúc
THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Số/No.: 134/FPT-FCC

Hà Nội, ngày 17 tháng 04 năm 2020
Hanoi, April 17th, 2020

**CÔNG BỐ THÔNG TIN
TRÊN CÔNG THÔNG TIN ĐIỆN TỬ
CỦA ỦY BAN CHỨNG KHOÁN NHÀ
NƯỚC VÀ SGDCK TP.HCM**

**DISCLOSURE OF INFORMATION ON
THE STATE SECURITIES
COMMISSION'S PORTAL AND
HOCHIMINH STOCK EXCHANGE'S
PORTAL**

Kính gửi/ To: - Ủy ban Chứng khoán Nhà nước/ *The State Securities
Commission*
- Sở Giao dịch chứng khoán TP.HCM/ *Hochiminh Stock
Exchange*

- Tên tổ chức / *Organization name*: Công ty Cổ phần FPT/FPT Corporation
- Mã chứng khoán/ *Security Symbol*: FPT/ FPT
- Địa chỉ trụ sở chính/ *Address*: Số 17 phố Duy Tân, Phường Dịch Vọng Hậu, Quận Cầu Giấy, Hà Nội/ *No.17 Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi*
- Điện thoại/ *Telephone*: 024. 73007300
- Fax: 024. 37687410
- Người thực hiện công bố thông tin/ *Submitted by*: Bà Bùi Nguyễn Phương Châu/ *Ms. Bui Nguyen Phuong Chau*
Chức vụ/ *Position*: Giám đốc Truyền Thông FPT/ *Chief of FPT's Communications Officer*

Loại thông tin công bố: định kỳ bất thường 24h theo yêu cầu
Information disclosure type: Periodic Irregular 24 hours On demand

Nội dung thông tin công bố: Kết quả kinh doanh quý 1 năm 2020.

Content of disclosing information: *FPT's financial performance highlights of the first quarter in 2020.*

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 17/04/2020 tại đường dẫn: <http://fpt.com.vn/vi/nhadautu/cong-bo-thong-tin>

*This information was disclosed on Company's Portal on April 17th 2020, available at:
<https://fpt.com.vn/en/ir/information-disclosure>*



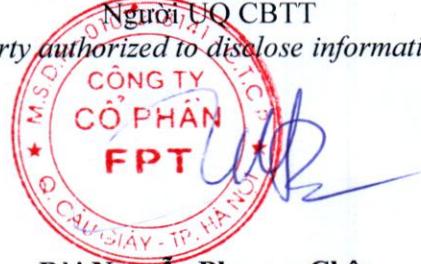
Tôi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố.

I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.

Tài liệu đính kèm/ *Attachment*: Kết quả kinh doanh quý 1 năm 2020/*FPT's financial performance highlights of the first quarter in 2019*

Đại diện tổ chức
Organization representative

Người UQ CBTT
Party authorized to disclose information



Bùi Nguyễn Phương Châu

Nơi nhận/ Recipient:

- Như trên/ *As above*;
- Lưu: VT, FCC/ *Archived by: Admin, FCC.*



No.: 133/FPT – FCC

Hanoi, April 17th 2020**FINANCIAL PERFORMANCE HIGHLIGHTS
OF THE FIRST QUARTER IN 2020**

In Q1 2020, FPT has achieved the revenue and profit before tax (PBT) growth rates of 17.0% and 18.9% YoY, equivalent to VND 6,631 billion and VND 1.142 billion. The performance surpassed the initial guidance by 2%, improving the PBT margin to 17.2% (compared to 16.9% of Q1 2019).

Profit after tax (PAT) and PAT attributed to parent company's shareholders reached VND 937 billion and VND 747 billion, up 18.0% and 19.3% YoY, respectively. Therefore, EPS was VND 1,101 per share, up 18.7% YoY.

Financial performance by service: PBT of Global IT services and Telecom services surged by 27% and 29% respectively

Contributing a major proportion of revenue and profit, Global IT services and Telecom services enjoy the respective PBT of VND 425 billion and VND 401 billion, up 27% and 29% YoY, equivalent to 103% guidance. Moreover, as one of a few companies with both consulting and implementation capability, FPT has engaged in many large digital transformation projects, recording VND 729 billion in revenue in Q1 2020, up 55% YoY.

Since many local companies are impacted severely in the pandemic, revenue and profit of the Domestic IT services and Online advertising decreased due to local cut down on budget. Therefore, FPT is rolling out online sales initiatives with new product portfolio to meet changing demand of clients better.

Financial performance by market: APAC and US markets leading the growth

The overseas market has the revenue of VND 2,891 billion, up 26% YoY. With a surge of 59% YoY, revenue in APAC market is VND 450 billion, accounted for 16% of the overseas revenue. The US market also records the growth rate of 28%, contributing VND 675 billion to the top line. The Japan and EU markets enjoy the growth rates of 19% and 17% respectively.

The performance of Q1 2020 has not been impacted greatly by COVID-19. However, due to the unpredictability of the virus outbreak, the operation of FPT is likely to be disrupted in Q2 2020. The Management of the Company has activated wartime working mode and prepared different scenarios based on the projection of the pandemic, ensuring the business continuity and sidestepping risks.

*Organization representative
Party authorized to disclose information*



Bui Nguyen Phuong Chau