

<b>Code</b>	<b>EIB</b>
<b>Company name</b>	Vietnam Export Import Commercial Joint Stock Bank
<b>Date</b>	10/30/2019
<b>Subject</b>	Explanation for the Quarter 3/2019 financial statements

**Content:**

Vietnam Export Import Commercial Joint Stock Bank has explained the financial statements in Quarter 3/2019 as follows:

**1. For the separate financial statements of the Bank:**

- Profit after tax in Quarter 3/2019 was 270,321 million dongs, increasing by 100,852 million dongs (+59.51%) compared to the same period of 2018 because of the following reasons:
  - Net profit from foreign exchange trading increased by 53,536 million dongs (increasing by 226.21%) compared to the same period of last year.
  - Net gain from investment securities went up 75,734 million dongs.
  - Net other income raised 55,540 million dongs (+123.52%).

*Unit: million dongs*

Item	Quarter 3/2019	Quarter 3/2018	Difference amount	Difference ratio
Net profit from foreign exchange trading	77,202	23,666	52,536	226.21
Gain/loss from investment securities	60,737	(14,997)	75,734	
Other net profit	100,504	44,964	55,540	123.52

- Profit before tax in the first nine months of 2019 was 1,088,839 million dongs. Of which:
  - The income from the main business activities of Eximbank was more than in the same period of last year.

*Unit: million dongs*

Item	09 months of 2019	09 months of 2018	Difference amount	Difference ratio (%)
Net interest income	2,399,080	2,292,406	106,674	4.65
Net operating profit	241,884	244,869	(2,985)	(1.22)
Net profit from foreign exchange trading	232,043	148,903	83,140	55.84
Net gain/loss from investment securities	126,983	(32,692)	159,675	
Other net profit	189,461	116,486	72,975	62.65
Operating expense	(2,005,507)	(1,844,290)	(161,217)	8.74
Provision for credit risk	(99,585)	(321,957)	222,372	(69.07)
Profit before tax (not including the income from capital contribution)	1,084,359	603,725	480,634	79.61

- Net interest income in the first nine months of 2019 increased by 4.62% compared to the same period of last year because Net Interest Margin (NIM) was improved over the same period.
- Compared to the same period of last year, EIB's provision for credit risk decreased by 69.07% because the bad debt balance went down 204,457 million dongs (-10%). Besides, other net profit raised 62.65%.

- Income from capital contributions and equity investments in the first nine months of 2019 was down because in Quarter 1/2018 Eximbank sold securities to invest in a credit institution, raising the income from capital contributions and equity investments. If the effect of this income is excepted, the Bank's profit before tax in the first nine months of 2019 will grow 79.61% compared to the same period of last year.

## 2. For the consolidated financial statements of the Bank:

- Profit after tax in Quarter 3/2019 was 271,862 million dong, increasing by 101,939 million dong (+59.99%) compared to the same period of 2018 because of similar causes as above.

*Unit: million dong*

Item	Quarter 3/2019	Quarter 3/2018	Difference amount	Difference ratio
Net profit from foreign exchange trading	77,202	23,666	52,536	226.21
Gain/loss from investment securities	59,162	(20,192)	79,354	
Other net profit	100,518	44,956	55,562	123.59

- Profit before tax of Eximbank and subsidiaries in the first nine months of 2019 was 1,102,956 million dong. Of which:
  - The incomes from the main consolidated business activities of the Bank and subsidiaries in the first nine months of 2019 grew than in the same period of last year.

*Unit: million dong*

Item	09 months of 2019	09 months of 2018	Difference amount	Difference ratio
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				(%)
Net interest income	2,423,479	2,307,338	116,141	5.03
Net operating profit	249,166	252,271	(3,105)	(1.23)
Net profit from foreign exchange trading	232,043	148,903	83,140	55.84
Net gain/loss from investment securities	126,901	(34,357)	161,258	
Other net profit	19,235	116,570	73,665	63.19
Operating expense	(2,023,763)	(1,853,741)	(170,022)	9.17
Provision for credit risk	(99,585)	(32 1,957)	222,372	(69.07)
Profit before tax (not including the income from capital contribution)	1,098,476	615,027	4 83,449	78.61

- If the effect of the income from capital contributions and equity investments is excepted, the Bank's profit before tax in the first nine months of 2019 will grow 78.61% compared to the same period of last year.