

DIGIWORLD CORPORATION

THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

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No: 81/2019/DGW-TGD

HCMC, August 14th, 2019

Regarding: Result Explanation for
Audited Interim Separate Financial
Statements 2019

To:

- **The State Securities Commission**
- **Ho Chi Minh Stock Exchange**

According to our Business Performance in the first 6 months of 2019 of the Separate financial statements dated August 14th, 2019, the Company would like to clarify the changes as below:

Indicators	6m2019 (VND)	6m2018 (VND)	Up/Down (%)
Net revenue	3,350,189,143,843	2,604,230,496,960	29%
Profit after tax	61,750,591,662	41,114,732,916	50%

Reasons:

- Cash flow from operating activities which has been well-managed, enabled DGW to make early payment to suppliers and got discount, hence finance income jumped 164%. Therefore, profit after tax has also improved and increased by 45.4%.

- In 2Q19, net revenue reached VND 1,991bn, achieving all-time high quarterly revenue in the Company's history, growing 46% YoY. In general, such robust growth came from every business:

- Laptops and tablets: sales growth thanks to market share expansion and an increase in average selling price during the period.
- Newly launched phone models have contributed to Mobile phones sales growth of 49% YoY, hence boosted mobile phone market share to 8%.
- Office equipment: continued to grow 24% YoY, reaching VND 322bn with the main growth driver coming from Digital Transformation trend among SMEs community.
- Consumer goods: revenue surged at 214%, reaching VND 63bn thanks to newly signed contracts.

Net revenue in 6M19 reached VND 3,350bn (+29% YoY) and profit after tax reached VND 61.75bn (+50% YoY).

Sincerely.

DIGIWORLD CORPORATION

General Director



Doan Hong Viet