

Regarding the explanation of the consolidated income statement for 2024  
(Audited)

To:

- Ho Chi Minh Stock Exchange.

**CONSOLIDATED INCOME STATEMENT FOR 2024**

(Audited)

No.	Items	Code	2024	2023	Increase (+)/ Decrease (-)	%
1	Revenue from sales of goods and provision of services	1	1,225,313,177,658	1,041,911,277,064	183,401,900,594	117.60
2	Revenue deductions	2	857,966,815	788,875,959	69,090,856	108.76
3	Net revenue from sales of goods and provision of services (10=10-01)	10	1,224,455,210,843	1,041,122,401,105	183,332,809,738	117.61
4	Cost of goods sold	11	834,797,705,801	766,697,449,738	68,100,256,063	108.88
5	Gross profit (20=10-11)	20	389,657,505,042	274,424,951,367	115,232,553,675	141.99
6	Financial income	21	97,934,843,374	120,128,343,531	(22,193,500,157)	81.53
7	Financial expenses	22	9,364,312,603	5,774,049,016	3,590,263,587	162.18
	<i>In which: Loan interest expenses</i>	23			-	
8	Selling expenses	24	20,101,086,432	22,057,210,239	(1,956,123,807)	91.13
9	General administration expenses	25	139,738,536,359	94,235,246,278	45,503,290,081	148.29
10	Net operating profit {30 = 20 + (21 - 22) - (24 + 25)}	30	318,388,413,022	272,486,789,365	45,901,623,657	116.85
11	Other income	31	85,253,375,988	54,547,454,864	30,705,921,124	156.29
12	Other expenses	32	25,954,235,348	23,070,515,919	2,883,719,429	112.50
13	Other profit/(loss) (40 = 31 - 32)	40	59,299,140,640	31,476,938,945	27,822,201,695	188.39
14	Total accounting profit before tax (=30+40)	50	377,687,553,662	303,963,728,310	73,723,825,352	124.25
15	Current income tax	51	52,466,215,723	42,909,137,943	9,557,077,780	122.27
16	Deferred income tax	52	966,618,898	6,949,972,137	(5,983,353,239)	13.91
17	Profit after tax	60	324,254,719,041	254,104,618,230	70,150,100,811	127.61
18	Profit after tax of the Parent Company	61	261,993,113,128	208,841,302,416	53,151,810,712	125.45
19	Profit/(loss) after tax of non-controlling shareholders	62	62,261,605,913	45,263,315,814	16,998,290,099	137.55
20	Basic earnings per share (*)	70	3,000	3,388		
21	Diluted earnings per share (*)	71	3,000	3,388		

**Explanation:**

In 2023, the sales volume was 13,448.4 tons, with an average selling price of 34,572,422 VND/ton.

In 2024, the sales volume was 11,929.53 tons, with an average selling price of 48,023,588 VND/ton.

Due to:

+ The sales volume in 2024 is lower than in 2023, but the average selling price is higher in 2023. (The average selling price in 2024 increased by 13,451,166 VND/ton, or an increase of 38.91% compared to 2023).

+ Profit from business operations in 2024 increased by 45,901,623,657 VND, or a 16.85% increase compared to 2023.

+ Other profits in 2024 increased by 27,822,201,695 VND, or an 88.39% increase compared to 2023.

Therefore, profit after tax in 2024 increased by 70,150,100,811 VND or 27.61% compared to 2023.

**Recipients:**

- As above;

- Save: Admin, Finance and Accounting Department



General Director

**Hồ Cường**