

**CÔNG TY CỔ PHẦN BÁN LẺ
KỸ THUẬT SỐ FPT**

**FPT DIGITAL RETAIL
JOINT STOCK COMPANY**

Số/No: 08.2025/FRT – FAF

CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM

Độc lập - Tự do - Hạnh phúc

THE SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom - Happiness

Hà Nội, ngày 07 tháng 3 năm 2025
Ha Noi, March 07th 2025

CÔNG BỐ THÔNG TIN ĐỊNH KỲ **PERIODIC INFORMATION DISCLOSURE**

Kính gửi/To: Ủy ban Chứng khoán Nhà nước/ *The State Securities Commission*;
Sở Giao dịch Chứng khoán TP.HCM/ *Hochiminh Stock Exchange*.

1. Tên tổ chức/Organization Name: Công ty Cổ phần Bán lẻ Kỹ thuật số FPT/ *FPT Digital Retail Joint Stock Company*

- Mã chứng khoán/Ticker Symbol: FRT
- Địa chỉ trụ sở chính/Address: 261 – 263 Khánh Hội, Phường 02, Quận 04, Thành phố Hồ Chí Minh, Việt Nam/ *261-263 Khanh Hoi Street, Ward 02, District 04, HCMC, Vietnam*
- Điện thoại/Telephone: 028 7302 3456 Fax: Không có/None
- Email: investor@firt.vn Website: <https://firt.vn/>

2. Nội dung thông tin công bố/Content of Information Disclosure:

Giải trình Nguyên nhân lợi nhuận sau thuế tại báo cáo tài chính riêng và báo cáo tài chính hợp nhất kiểm toán chuyển từ lỗ trong năm 2023 sang có lãi năm 2024 (Chi tiết theo file đính kèm).
Explanation of the after-tax profit shifting from a loss in 2023 to a profit in 2024 in the audited consolidated financial statements and separate financial statements for 2024. (Details as per the attached file).

3. Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 07 tháng 03 năm 2025 tại đường dẫn: <http://firt.vn>.



This information was published on the Company's website on March 07th, 2025, at the following link: <http://fpt.vn>.

Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố./.

We hereby certify that the information disclosed is accurate and we take full legal responsibility for the content of the published information./.

Nơi nhận/Recipient:

- Như trên/ As above;
- Lưu/ Archived by: VT, FAF/ Admin, FAF

Tài liệu đính kèm/Attachment:

Công văn giải trình/ Statement of Explanation

ĐẠI DIỆN TỔ CHỨC
Organization representative
Người được ủy quyền CBTT
Person authorized to disclose information
GIÁM ĐỐC TÀI CHÍNH
Chief Finance Officer



PHẠM DUY HOÀNG NAM



**FPT DIGITAL RETAIL
JOINT STOCK COMPANY**

THE SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom - Happiness

No.: 09 .2025/FRT-FAF
Re: Explanation of net profit after tax in 2024

Hanoi, March 07th 2025

To: - The State Securities Commission;
- Hochiminh Stock Exchange.

According to the audited financial statements of FPT Digital Retail Joint Stock Company prepared on March 3rd, 2025, and in compliance with Circular No. 96/2020/TT-BTC dated November 16, 2020 guiding disclosure of information on the securities market, FPT Digital Retail Joint Stock Company (Ticker: FRT) provides an explanation of its 2024 business performance in comparison with 2023 as follows:

The explanation of the after-tax profit shifting from a loss in 2023 to a profit in 2024 in the audited consolidated financial statements and separate financial statements in 2024.

Net profit after tax in 2024 compared to 2023:

Indicator	2024 (VND)	2023 (VND)	Change in Value (VND)	Change (%)
Separate Financial Statements				
Revenue	15,126,251,907,867	16,185,078,004,656	- 1,058,826,096,789	- 6.5%
Net profit after corporate income tax	168,544,219,897	- 475,284,151,032	643,828,370,929	
Consolidated Financial Statements				
Revenue	40,104,492,531,184	31,849,649,616,720	8,254,842,914,464	25.9%
Net profit after corporate income tax	408,413,632,278	- 329,196,524,512	737,610,156,790	

Separate Financial Statements: Net profit after tax reported in the 2024 audited financial statements was approximately VND 169 billion, representing an increase of nearly VND 644 billion compared to 2023, marking a transition from a loss in 2023 to a profit in 2024.

Since Q2 2024, FRT has implemented a restructuring plan, which involved shutting down over 120 underperforming FPT Shop stores in Q2. As a result, the average revenue per store demonstrated significant improvement each quarter. At the same time, the strategy of expanding new products and services, along with diversifying the product portfolio led to a notable 3.3% increase in the gross profit margin in 2024 compared to the previous year. Furthermore, in Q3 2024, the parent company reported an increase of over VND 200 billion in financial revenue, primarily driven by dividends received from FPT Long Chau Pharma Joint Stock Company.

Consolidated Financial Statements: Net profit after tax in the 2024 audited financial statements exceeded VND 408 billion, reflecting an increase of nearly VND 738 billion compared to 2023, marking a transition from a loss in 2023 to a profit in 2024.

In addition to the improvement in the parent company's net profit after tax in 2024 as mentioned above, FPT Long Chau Pharma Joint Stock Company continued to expand its operations, significantly contributing to the overall consolidated revenue growth of the Company. With the openings of 446 new pharmacies and 116 vaccination centers compared to the end of 2023, Long Chau's revenue in 2024 expanded by nearly 60% YoY.

With this document, FPT Digital Retail Joint Stock Company hereby provides an explanation to the Securities Commission, the Hochiminh Stock Exchange, and all respected shareholders for their information.

Sincerely.

Recipients:

- As addressed;
- Archived.

CHIEF EXECUTIVE OFFICER



HOANG TRUNG KIEN

