

CÔNG TY CỔ PHẦN BÁN LẺ  
KỸ THUẬT SỐ FPT

FPT DIGITAL RETAIL  
JOINT STOCK COMPANY

Số/No: 02.2025/FRT – FAF

CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM  
Độc lập - Tự do - Hạnh phúc

THE SOCIALIST REPUBLIC OF VIETNAM  
Independence – Freedom - Happiness

Hà Nội, ngày 24 tháng 01 năm 2025  
Ha Noi, January 24<sup>th</sup> 2025

## CÔNG BỐ THÔNG TIN ĐỊNH KỲ PERIODIC INFORMATION DISCLOSURE

Kính gửi/To: - Ủy ban Chứng khoán Nhà nước/ *The State Securities Commission*;  
Sở Giao dịch Chứng khoán TP.HCM/ *Hochiminh Stock Exchange*.

**1. Tên tổ chức/Organization name: Công ty Cổ phần Bán lẻ Kỹ thuật số FPT/ *FPT Digital Retail Joint Stock Company***

- Mã chứng khoán/Stock code: FRT/FRT
- Địa chỉ trụ sở chính/ Address: 261 – 263 Khánh Hội, phường 02, quận 04, thành phố Hồ Chí Minh, Việt Nam/ *261-263 Khanh Hoi Street, Ward 02, District 04, HCMC, Viet Nam*
- Điện thoại/ Telephone: 028 7302 3456 Fax: Không có
- Email: [investor@fvt.vn](mailto:investor@fvt.vn) Website: [fvt.vn](http://fvt.vn)

**2. Nội dung thông tin công bố / Content of Information Disclosure:**

Giải trình Nguyên nhân lợi nhuận sau thuế tại Báo cáo tài chính hợp nhất và Báo cáo tài chính riêng chuyển từ lỗ trong quý 4 năm 2023 sang lãi trong quý 4 năm 2024. (Chi tiết theo file đính kèm).

*The explanation of the after-tax profit changed from loss in Q4.2023 to profit in Q4.2024 in the consolidated financial statements and separate financial statements in Q4.2024(Attached file).*

**3. Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 24 tháng 01 năm 2025 tại đường dẫn: <http://fvt.vn>.**



*This information was published on Company's website on January 24<sup>th</sup>, 2025, as in the link: <http://fvt.vn>.*

*Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố./.*

*We hereby certify that the information provided is true and correct and we bear the full responsibility to the law./.*

**Nơi nhận/Recipient:**

- Như trên/ *As above*;
- Lưu/ *Archived by*: VT, FAF/ *Admin, FAF*

**Tài liệu đính kèm/ Attachment**

Công văn giải trình/ *Documentary of Explanation*

**ĐẠI DIỆN TỔ CHỨC**  
**Organization representative**

Người UQ CBTT

*Person authorized to disclose information*

**GIÁM ĐỐC TÀI CHÍNH**

**Chief Finance Officer**



**PHẠM DUY HOÀNG NAM**



**FPT DIGITAL RETAIL  
JOINT STOCK COMPANY**

**THE SOCIALIST REPUBLIC OF VIETNAM  
Independence – Freedom - Happiness**

No.: 03 .2025/FRT-FAF

Hanoi, January 23<sup>rd</sup> 2025

*Explanation of Net Profit After Tax in Q42024*

To: - The State Securities Commission;  
- Hochiminh Stock Exchange.

Based on the Q4 2024 Financial Statements of FPT Digital Retail Joint Stock Company prepared on January 23, 2025, and in compliance with Circular No. 96/2020/TT-BTC dated November 16, 2020, on guidelines for information disclosure in the securities market, FPT Digital Retail Joint Stock Company (Stock Code: FRT) provides an explanation of its Q4 2024 business performance compared to Q4 2023 as follows:

The explanation of the after-tax profit changed from loss in Q4 2023 to profit in Q4 2024 in the consolidated financial statements and separate financial statements in Q4.2024.

**Net Profit After Tax in Q4 2024 Compared to Q4 2023:**

Indicator	Q4 2024 (VND)	Q4 2023 (VND)	Change in Value (VND)	Change (%)
<b>Separate Financial Statements</b>				
Revenue	4,222,194,363,546	3,963,503,938,394	258,690,425,152	6.5%
Net profit after corporate income tax	17,655,907,862	- 88,485,144,998	106,141,052,860	
<b>Consolidated Financial Statements</b>				
Revenue	11,447,648,149,922	8,690,015,023,237	2,757,633,126,685	31.7%
Net profit after corporate income tax	133,861,611,054	- 103,492,678,270	237,354,289,324	

**Separate Financial Statements:** Net Profit After Tax in the Q4 2024 Financial Statements is nearly 18 billion VND, transitioning from a loss in Q4 2023 to a profit in Q4 2024.

The business results showed positive progress, as Q4 2024 marked the second consecutive quarter in which the FPT Shop chain recorded positive profits. Revenue in Q4 2024 increased by approximately 259 billion VND, equivalent to a 6.5% growth compared to the same period in 2023. Thanks to the restructuring, including the closure of underperforming stores in Q2 2024, the average revenue per store significantly improved, reaching around 2.2 billion VND per month. The company's commitment to promoting new products and services, as well as diversifying its business portfolio, which contributed to a significant improvement in gross profit margin, resulted in a 1.6% increase in the gross profit margin for Q4 2024 compared to the same period last year.

**Consolidated Financial Statements:** Net Profit After Tax in the Q4 2024 Financial Statements reached nearly 134 billion VND, changing from a loss in Q4 2023 to a profit in Q4 2024. This improvement was largely due to the enhanced net profit of the Parent Company in Q4, as mentioned above. At the same time, FPT Long Chau Pharmaceutical Joint Stock Company continued to expand its operations, significantly contributing to the consolidated revenue growth of the entire company. With more than 446 pharmacies and 116 vaccination centers opened compared to the end of Q4 2023, Long Chau's revenue in Q4 2024 grew by nearly 53% compared to the same period last year.

With this document, FPT Digital Retail Joint Stock Company provides an explanation to the Securities Commission, the Ho Chi Minh Stock Exchange, and all shareholders for their information..

Sincerely.

**Recipients:**

- As addressed;
- Archived.

**CHIEF EXECUTIVE OFFICER**



**HOANG TRUNG KIEN**