

No: 40/2023/DGW-ĐT

HCMC, July 27th, 2023

Regarding: Result Explanation for
the Separate Financial Statements
2rd Quarter of 2023

To:

- **The State Securities Commission**
- **Ho Chi Minh Stock Exchange**

First of all, Digiworld Corporation (“Company”) would like to send to the Commission and Exchange respectful greetings and cooperation.

Based on the separate business result of the second quarter of 2023 of the Separate Financial Statements prepared by the Company on July 27th, 2023. The company explains the reasons for the change in some indicators of this report in 2023, compared with the same period in 2022, the details are as follows:

Indicators	2 nd Quarter of 2023	2 nd Quarter of 2022	Increase/decrease (%)
Net revenue	4,359,085,526,808	4,813,343,745,422	-9%
Profit after tax	90,182,760,216	140,856,100,641	-36%

Reasons:

In the second quarter of 2023, total revenue reached VND 4,359 billion, a decline of 9% and profit after tax reached VND 90 billion, down 36% over the same period. In which:

- Laptops and Tablets recorded a growth of 19% year on year thanks to a better demand as interest rates fell and dealers stocked up for the back-to-school season in third quarter.
- Mobile phones always contributes the largest revenue to Digiworld in the previous quarters and in the second quarter of 2023, revenue decreased 19%. However, compared to the 1st quarter of 2023, this segment also achieved a growth of 15%, thanks to the launch of the new Xiaomi phone.
- Office equipment: revenue declined 17% year on year. The reason is due to the challenging economy, businesses limited spending and renew equipment.
- In contrast, home appliance reached a strong growth of 54% over the same period, thanks to the addition of many new brands as well as existing brands that are gradually gaining popularity and trusted by consumers.
- Consumer goods: achieved an impressive growth of 83% compared with last year, this growth mainly came from DGW entering the beverage industry and corporating with two giants, ABInbev and Lotte Chilsung.

Sincerely.

DIGIWORLD CORPORATION
Chairman
DIGIWORLD
CÔNG TY CỔ PHẦN THƯƠNG MẠI VÀ DỊCH VỤ
M.S.D.N: 0302861742
DOAN HONG VIET