

No: 65/2022/DGW-ĐT

HCMC, August 26<sup>th</sup>, 2022Regarding: Result Explanation for  
Audited Interim Consolidated  
Financial Statements 2022

**To:**

- **The State Securities Commission**
- **Ho Chi Minh Stock Exchange**

According to our Business Performance in the first 6 months of 2022 of the Consolidated financial statements dated August 26<sup>th</sup>, 2022, the Company would like to clarify the changes as below:

Indicators	6m2022 (VND)	6m2021 (VND)	Up/Down (%)
Net revenue	11,918,864,125,323	9,224,338,118,009	+29%
Profit after tax	347,758,195,364	223,465,083,582	+56%

Reasons:

In the first half of 2022, total revenue reached VND 11,919 billion, up 29% and profit after tax reached VND 348 billion, up 56% over the same period. This growth came entirely from the core business:

- **Laptops and tablets:** 1<sup>st</sup> quarter had a high level of growth, despite of the low season in 2Q, along with the decline in consumer demand, revenue of this segment reached VND 3,382 billion, increasing 25% over the same period.
- **Mobile phone:** Despite the decline in market demand, revenue from this segment still recorded a growth of 32%, reaching VND 6,583 billion thanks to Xiaomi's increase in market share and the revenue contribution from iPhone series.
- **Office equipment:** Revenue reached VND 1,790 billion, a strong growth of 30% over the same period thanks to the growth of IoT products from Xiaomi, Huawei and Apple brands, which continued to be the main growth drivers. of the Office Equipment segment. In addition, in the second quarter, Digiworld started distributing Home Appliances products from Whirlpool, Xiaomi TVs and recorded positive revenue signals.
- **Consumer goods:** Vietnam returned to a new normal after the Covid-19 epidemic, the demand for fast-moving consumer goods products for life such as washing liquid, softener, toothpaste, dishwashing liquid and other consumer goods, pharmaceutical products... also gradually increased again, revenue of this segment reached VND 164 billion, up 2%.

Thus, in the first 6 months of 2022, the Company has completed 45% of the year plan in terms of revenue, and 43% of the year plan on profit after tax.

Sincerely.



**DOAN HONG VIET**